



MONOCLE[®]
Fractional Yachts

*Luxury Yacht Ownership
At A Fraction Of The Cost*

The Monocle Yachts Concept

Most yacht owners find that they use their yacht far more infrequently than they imagined. As well as sitting idle for much of the time, owners have to battle with the headaches of management and maintenance and often incur additional costs due to their lack of understanding in what is often a complex area.

In addition, enjoyment of their yacht is limited by both time and the cruising range of the vessel.

Monocle Yachts offers a new world of smarter yacht ownership. The concept is very simple. Monocle purchase brand new yachts or enter pristine pre-owned yachts into the programme, usually at a discount to market rates. The cost of the yacht is then divided into ten equal 10% shares. All of the annual operating costs are then divided among the ten shares.

The yacht is professionally managed by Monocle's central operations team and the onboard professional crew, meaning you don't have to deal with any of the day to day headaches of management and maintenance, leaving you to simply enjoy luxury superyacht cruising.

The Yachts

Monocle operates the largest fractional fleet in the world with over 50 superyachts representing over a quarter of a billion US\$ under management. The yachts typically start at 100ft and can reach over 300ft in length.

To see full details of available yachts in the fleet visit www.monocleyachts.com



Equipment & Crew

Each yacht is fully equipped with entertainment facilities and a range of water toys including jet bikes and tenders. In addition, the professionally qualified crew are there to take care of your every need from cooking up your favourite dishes to helping you navigate your cruise. The crew enable you, your family and friends to enjoy a stress free vacation in luxury.

The crew are supported by a central operations team meaning that the yachts are immaculately maintained, year round, protecting your asset and ensuring trouble free cruising.



Using Yachts Around The World

A share in a Monocle Yacht gives you ownership of a specific yacht in the region of your choice. However, it also gives you access to other yachts in the Monocle fleet meaning you can enjoy unique

vacations in Asia, The Mediterranean, The Caribbean, The Pacific and The USA.

So a share in a yacht in Asia means you may well spend two weeks in Thailand at one time and perhaps two weeks in The West Indies at another.

Cost Savings

Not only do you save on the initial purchase price of the yacht, but you also save on operating costs. Due to Monocle's bulk purchasing requirements, extensive savings are made which are passed directly on to owners. Savings on fuel, for example, can reach 40%.

Monocle is the only fractional yacht company in the world not to mark up operating costs.

Understanding The Monocle Difference

Proof Of The Monocle Advantage Example For A 100ft yacht	Sole Ownership	Fractional Ownership
Total Purchase Price	US\$4M	US\$400,000
Annual Operating Expenses	US\$400,000	US\$40,000
No Of Guests	10	10
Destinations	Local	The World
Management&Maintenance Hours	100+	0
Pride Of Ownership	Full	Full

Compared To Charter Over 5 Years	Charter	Fractional Ownership
One Time Purchase	0	US\$400,000
4 Weeks Use Per Year	US\$1,200,000	0
Annual Operating Expenses	0	US\$40,000
Yacht Quality	Unknown	Immaculate
Crew	Unknown	4 Permanent
Residual Resale Value	0	US\$400,000
Total Annual Cash Outlay	US\$240,000	US\$40,000

If I Don't Use The Yacht, Can I Charter It Out?

Yes you can. You can either find someone to charter the yacht yourself, place it with the charter company of your choice or ask Monocle to find guests for you. Either way, one week's chartering out is likely to pay for your annual running costs.

Where Are The Yachts Based?

Yachts are available in Asia (operating in Thailand, Malaysia, Indonesia and Vietnam),

The Mediterranean, The Caribbean, The Pacific and The USA. No matter where you choose your yacht to be based, you can swap with other owners in the fleet to enjoy cruising the world over.

Is It Easy To Resell My Share?

Yes, your share can be sold by simple share transfer. Due to the meticulous maintenance of Monocle fleet yachts, share values typically remain the same and do not suffer depreciation like wholly owned yachts.

The Monocle Fleet

Yacht Margaux



Access to 50+ superyachts around the world

Sizes from 100ft to 300ft

Guests from 8 to 14

Fully equipped

Long distance cruising

Professional crew

No management or maintenance headaches for owners

Worry free vacations

Margaux is one of the latest additions to The Monocle Fleet

Monocle Yachts In Asia

Monocle Yachts are proud to be represented in the Asia-Pacific region by their Singapore based partners Iconovista.

Iconovista are dedicated to helping our clients enjoy iconic experiences in luxury yachting, aircraft, personal submarines, property and vacations – from ownership to rental to charter. We are independent and work on your behalf and at no cost to you. Our inside knowledge enables us to reduce the cost of your luxury experiences sure in the comfort you are getting the best advice.

We can advise on the purchase of sailing or motor yachts of any size and provide an end to end service in the complex world of superyacht purchase and management.

If you would like further information about becoming an owner of a Monocle yacht or advice on yacht purchase or charter, simply contact us via the contact information below.



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